

First of all I wish to applaud the FTC for the steps that they want to take to create a more secure environment for Business opportunities that are presented to the public. It is a very positive and encouraging thing that the FTC wants to stop bogus scams from dishonest people that wish to do nothing more than scam and hurt a trusting public, which in turn causes many problems for the legitimate opportunities that are out there.

I am writing to you as an Independent Business Owner which is powered by Quixtar Inc. with a few concerns that have been brought to my attention about the proposed changes or revisions to current rules about the presentation of business opportunities to the public.

1<sup>st</sup>. The proposed prospects would be required to wait 7 days after receiving disclosures before they could register.

While this would defiantly cripple the bogus opportunities and scams that are out there it would also damage my ability as a business owner to create momentum and begin to work with new prospects. I would encourage you to eliminate the 7 day waiting period from the proposal. Quixtar Inc. has taken many precautions to provide, as a requirement to register, the information and security to the prospect that it is indeed a legitimate opportunity and to require them to wait 7 days to register and be required to have that waiting period for every prospect would be greatly detrimental, cripple the opportunity for the momentum and thus under handing the excitement that is so essential to taking advantage of an opportunity such as ours.

2<sup>nd</sup>. we as business owners would be required to give 10 references to the prospect before registering.

I request that you eliminate this from the proposal. Because the nature of my business and the teams we work with this would be very detrimental because the success of the prospect does not depend on the success of those in who may or may not be part of the team that is proposing to work with said prospect. It would also greatly infringe on the privacy of the business owners whose names, address, and phone numbers would be given out. This is something that Quixtar takes pride in, and we as Independent Business Owners respect the privacy of the Individual while taking part in collaboration in a Business setting. Because each Business Owner is also a private citizen and in most, if not all, their residence is where they chose to handle place of business to give out this information to a prospect, which may or may not wish to participate in the opportunity, would cause numerous amounts of problems.

3<sup>rd</sup>. We would be required to give the prospect any lawsuits in the past 10 years involving Quixtar and or any IBO.

I also request the elimination of this from the proposal. There are a lot of competitors that do not wish that Quixtar or the Independent Business Owners affiliated with Quixtar succeed, for whatever the reason may be, be it personal, or they are a competitor, or whatever. Because to the freedom that technology has provided today anyone can make claim whether it is true or not, whether it is because they are jealous or they have been truly

damaged. While honest companies and IBO's would abide by the rule if it were law, the real people that the law was written for would simply ignore the law.

4<sup>th</sup>. we would need to make disclosures for every different income claim.

If disclosures are needed, require a simple, standard, easily understood disclosure such as "average monthly gross income for 'active' IBO's." Which Quixtar already provides its prospects and new IBO's with.

5<sup>th</sup>. and lastly, we would be required to present to the prospect personal financial backed paperwork backing up said income received.

While I personally have the necessary financial proof to back up the income I have been paid by the Quixtar Corporation, as I think every sound Business owner should have, whether they have a direct selling business or a "conventional" business, such as a hardware store or something else, I don't think that I should be required to disclose this to anyone unless required by the FTC or other governmental organizations during an investigation. It is my belief the personal profit that I receive from the Quixtar Corporation is my private income, while the Business Volume that runs through my business is another matter, the personal income is just that personal.

Again, thank you for your concern and efforts to provide a more secure environment for legitimate opportunities. This not only helps on a personal level but helps on a National level, allowing me as a private citizen to take advantage of the principles and philosophies that have made this country great, that being the principles of Free Enterprise.

Thank you for your time,

Respectfully  
Mark H Bailey  
Independent Business Owner